

Attachment D

**Managerial and Technical Resources and Ability -
Resumes of Key Staff**

CURRICULUM VITAE

of

LEWIS E. FARSEDAKIS

Address: 2230 George C. Marshall Drive,
Apartment Number 1001,
Falls Church, Virginia,
22043, USA.

Birth Date: April 6, 1970
Citizenship: Canadian
Height: 6', 00"
Weight: 185 lbs.
Health: Excellent
Marital Status: Single - no dependents
Mobility: Frequent Traveler
Languages: Fluent in English, French & Greek - written
and spoken, and conversational Spanish

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PROFESSIONAL SUMMARY

Ten years of experience in the field of Corporate Development; founder and principal of international commodity and consumer goods trade, recycling, portfolio management, retail management, and software development firms; proven ability to create cohesive organizational structures and achieve financial performance expectations; creative mind with an innovative command of project management, technology transfer and privatization issues specific to Russia - the Republics of the former Soviet Union - countries of the Black Sea Region; unique strategic planning and administration capabilities for the attainment of business objectives.

PROFESSIONAL CHRONOLOGY

ECOCOM USA LTD.

Vienna, Virginia

January 1998 - Present

President

Responsibilities:

- Responsible for overseeing all aspects of administration, marketing and operations for this telecommunications company.
- Responsible for business development and strategic partnerships.
- Responsible for securing additional capital as the business grows.

ELSAN TECHNOLOGIES

Ankara, Turkey

July 1997 - Present

Portfolio Management and Director of Corporate Development

DIRECTOR: Responsible for identifying new defense related technologies as technology transfer possibilities. Developing projects for various offset programs. Concurrently managing the CEO's equity investment portfolio.

SIMPLIFIED SOLUTIONS, INC. / ERMGASSEN & CO

McLean, Virginia / London, United Kingdom

December 1996 - Present

Director of Corporate Development

DIRECTOR: Responsible for identifying, developing and overseeing projects in several East European emerging markets. specifically in the consumer and industrial goods, environmental, energy and telecommunications industries. As indicated in Frontier Ltd. (1994), Mr. Farsedakis is once again under the tutelage of his mentor Mr. Edward Manukian, an expert in the field of technology transfer, privatization's, cross border M&A's and counter-trade.

Project development clients: 7M, AT&T, AEROFLOT, AEROCOM, BULGARGAZ, CSX, DEFENSE ENTERPRISE FUND, ECOCOM, ELSAN, ENRON, ENTERGY, FACILICOM, FRONTIER 7, GLOBAL ONE, GROUPE THION, INTURNET, KVAERNER, LATROBE STEEL, LEHMAN BROTHERS, LONG ISLAND UNIVERSITY, MCGUIRE WOODS BATTLE & BOOTHE, MOSENERGO, NORTHRUP GRUMMAN, PRESS INDUSTRIA, ROSNET, ROSMASHLEASE, ROTHSCHILD INC., RUSSIAN TELECOMMUNICATIONS NETWORK, RUSINCOM, SABEUS, SHELL, SKADDEN ARPS, SPRINT, STFA, TAYLOR DEJONGH, THOMPSON ELECTRONICS, TURK TELECOM, WESTINGHOUSE, ETC...

INDUSTRIAL SERVICES OF AMERICA, INC.

Louisville, Kentucky

May 1995 - November 1996

Director of Corporate Development

Responsibilities:

- Laying the operational foundation to allow for substantial future growth
- Analyzing & re-structuring when necessary the management services product line
- Positioning the company as an outsourcing alternative
- Developed the waste and recycling management program
- Providing short, medium and long-term planning for the services ISA offered its customers
- Developing relationships with haulers, recyclers, equipment manufacturers and disposal facilities throughout the USA and CANADA
- Working on acquisition targets when company started trading on NASDAQ again in May 1996.

FRONTIER LTD.

Dublin, Ireland

January 1994 - May 1995

**Director of Corporate Development
Responsibilities:**

- Setting up recycling ventures between North-American and East European partners.
- Pursuing national debt retiring activities in lieu of private enterprise debt in East European countries.
- Examined & analyzed recycling and waste handling technologies .
- Technology transfer, privatization's and cross border M&A's.

Note: CREDIT LYONNAIS (a major partner and financier in Frontier, Ltd.) was ordered to divest from all risky ventures after posting over \$20 Billion in losses for 1994. All projects were temporarily halted for restructuring purposes.

**UNIVERSAL NET
Montreal, Quebec
August 1994 - Present
Co-founder
Responsibilities:**

- To develop a transcontinental electronic network specifically monitoring all data related to Documentary Letters of Credit (LC's).
- Main purpose; to minimize risk factors involving LC's in international trade transactions.

**ZAZOU SUPERVIDEO INC.
Montreal, Quebec
December 1991 - September 1993
General Manager and Owner of 1 outlet
Responsibilities:**

- Managing five retail outlets
- Introduced the video superstore concept in Canada
- Purchases, Advertising, Promotions
- Introducing new profit centers into the retail outlets
- Human Resource Management (57 employees)

VIDEO ALSTAR

Montreal, Quebec

January 1991 - December 1991

Owner / Manager / Administrator

Responsibilities:

- Movie rentals
- Buying new releases to meet customer demand
- Bookkeeping, budgeting
- Advertising and promotion
- Developed a home delivery and pickup service

LEXIS Finance & Corporate Consulting

Montreal, Quebec

October 1990 - May 1995

President

Responsibilities:

- Securing Government grant and loan programs for my clients.
- Prepared market studies, feasibility studies, critical factor assessments, product engineering services, research reports and business plans.
- Networking all five major banks to facilitate loan approvals.
- Developed an expertise in Canadian Federal and Provincial Grant & Loan programs.

Partial client list:

METEX ALUMINUM, LIMITED - Montreal, Quebec

Directed a capacity expansion project aimed at growth from 15 to 150 tons per day for this aluminum smelting foundry producing 360, 380, ingots and sows, sheets and billets.

UNIVERSAL NET - Montreal, Quebec

Provide business leadership and risk management expertise critical to development of a transcontinental electronic network monitoring data related to Documentary Letters of Credit.

SIPI METALS - Chicago, Illinois

Sought out strategic partners in developing a precious metal recovery project from many possible material sources (examples; circuit boards, chemical salts, paints, powders, catalysts, etc...).

ARTIFICIAL INTELLIGENCE, INC. Montreal, Quebec

Engaged in design of a software program to facilitate organizing, financial calculation and produce documentation of critical information for seekers of small business loans.

GOLDEN UNIVERSE MARKETING - Montreal, Quebec

Devised and implemented an innovative advertising tactic generating target market sales of the Canadian Maple Leaf gold bullion coins.

CUIR MODE, Montreal, Quebec

Initially a leather jacket manufacturer, their product line was expanded to fulfill the growing demand for leather accessories. I also re-engineered their production line for maximum efficiency as well as growth capacity.

CINE MAISON ROYALE, Montreal, Quebec

The largest entertainment (software, movie, game) wholesaler in Quebec required organizational consulting during a rapid growth period, with streamlining their sales, operations, shipping and receiving departments.

INDEPENDENT MARKETING CONTRACTOR

Montreal, Quebec

October 1988 - December 1989

President

Responsibilities:

- Imported gadgetry items from the Taiwan.
- Launched a US made camera product into the Canadian market with responsibility for recruiting and training a sales team, import and administration.

FARSEDAKIS HOLDINGS, INC.

Montreal, Quebec

January 1987 - December 1993

President

Responsibilities:

- Developed a securities trading model based on small cap companies and new issues.
- Portfolio management.

BELICO IMPORT & EXPORT
Montreal, Quebec
November 1986 - 1988 September
Sole Proprietor
Responsibilities:

- Introduced unique products into the Canadian market place
- Managed all facets: Importing, advertising, recruiting on-the-road sales persons, sales seminars (on prospecting, networking, closing, etc...).
- Developed a mastery of multi-level marketing

ACADEMIC BACKGROUND

VANIER COLLEGE - Montreal, Quebec

Additional notes: Received a D.E.C. degree in Commerce. Numerous television appearances and newspaper acknowledgments due to outstanding track & field performance for the Quebec provincial team.

UNIVERSITE DE MONTREAL - Montreal, Quebec

Additional notes: Completed 15 credits to enhance knowledge of commercial civil law.

MCGILL UNIVERSITY & CONCORDIA UNIVERSITY - Montreal, Quebec

Additional notes: Completed 107 of the 120 required towards a Bachelors of Science Degree and transferred to Regents College.

REGENTS COLLEGE — Albany, New York

Additional notes: Received a Bachelors of Science Degree in Business Administration.

GEORGE MASON UNIVERSITY — Reston, Virginia

Additional notes: Currently working on his MBA, scheduled to be completed May 2000.

SONNY SOUVANNAVONG

7144 Layton Drive
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OBJECTIVE

A career opportunity in a Director/Executive position utilizing expertise in Information Management, Network Operations (OSS), Data warehouse and Data Mining (DSS and EIS), Internet/Intranet/Extranet web development and network security in a rapid growing company.

PROFESSIONAL PROFILE

- ☐ Proactive Professional with excellent managerial, organizational and implementation skills.
 - ☐ Effective Manager with a proven record of exceeding corporate goals and maneuvering ahead of time constraints.
 - ☐ Excellent communications and interpersonal skills.
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EDUCATION

- ☐ Cisco Certification, Virginia, Certified Cisco Network Associate (CCNA) 1999
- ☐ Microsoft Certification, Virginia, *Certified Network Engineer* (MCSE) 1998
- ☐ Microsoft Certification, Virginia, *Certified Network Engineer* (MCP+I) 1998
- ☐ Check Point Certification, Detroit, *Certified Checkpoint Network Administrator* (CCSA) 1998
- ☐ Novell Network Certification, Virginia, *Certified Network Engineer* (CNE) 1996
- ☐ Strayer University, Washington D.C., *Master of Science in Business Administration* (MBA) 1994
- ☐ Virginia Commonwealth University, Virginia *Bachelor of Science in Marketing* (BS) 1990

SUMMARY OF EXPERTISE

DIRECTOR OF INFORMATION TECHNOLOGY

October 1997 - Present

Facilicom, International, Washington, DC

As the current acting Vice President of Information Systems, my responsibilities include planning, designing, budgeting, and managing a IT/IS team of 20 of staff and consultants in a fast growing global telecommunications company. The responsibility of designing and managing large enterprise Windows NT and Unix environment with integration of Data Warehousing, a Global Network Management Center (GNMC) for maintaining global Nortel and Ericson switches, and develop numbers of applications for OSS, DSS, and EIS support. My responsibility includes managing numerous multi-million dollar projects in aspects of software development and network management. Many of the projects were outsource to numbers of vendors including Perot Systems, Venimex, GTE, etc.

- ☐ Developed and planned strategic design of global networks presence utilizing Cisco and Windows NT 4.
- ☐ Manage staff of Network Engineers to support diverse LAN and WAN worldwide in Windows NT and Cisco environment.
- ☐ Manage software development projects in Operational Support Systems (OSS), Executive Information System (EIS) with a team of programmers in VB, C++, Java, ASP, Oracle Database and others.
- ☐ Excellent Manage vendors and contracts encompassing Data Warehouse, LCR, Network Mediation System, Trouble Ticketing System, and more. The approach of all these projects catered towards thin client for the vast geographical dispersed Business Units.
- ☐ Responsible for Windows NT 4 networks with Exchange mail and Unix environment with over four hundred users.
- ☐ Designed and built Global Network Management Center (GNMC) for monitoring global telecommunication network.
- ☐ Manage, design and implement web technology using Internet, Intranet and Extranet technologies for sharing data across private, LAN, WAN, and Virtual Private Network (VPN).
- ☐ Design and implement network security using Check Point Firewall 1 technology using encryption (US and International), Secure ID, Virtual Private Network, user/client/session authentication, and proxy service.
- ☐ Manage numerous database projects including company wide data warehousing with mix databases including DB2, Oracle, Sybase, Access, and SQL; company wide contact manager using Goldmine and Gold Sync.
- ☐ Develop plans for LAN and WAN infrastructure expansion to accommodate the rapid growth of corporation.
- ☐ Train employees on numerous subjects including standard applications, network design and implementation, Internet and Intranet, and others.

UNIVERSITY PROFESSOR - October 1998 - Present

Strayer University - Washington DC

As a current part-time professor at a local University, I instruct numerous computer courses in the networking program. Some of these courses include TCP/IP, Windows NT Workstation and Server, and Internet Information Server.

- ☐ Instruct numerous classes in the field of computer networking, MCSE and CNE courses.
- ☐ Created tests and grade exams.
- ☐ Assign real life projects and grade them.

DIVISION DIRECTOR OF INFORMATION TECHNOLOGY - February 1995 - October 1997

Birch & Davis Associates, Falls Church, Virginia -

Manage a division of technical support in a dynamic environment of nation wide area network, local area network utilizing Novell 3.11, 3.12, 4.11, and Windows NT 3.51 & 4.0 network with Windows 95 and NT workstations. Involved in numerous projects, which required planning, budgeting, vendor selection, and systems deployment.

- ☐ Manage team of Network Engineers in environment of Novell NetWare and Windows NT with over 300 hundred workstations and numerous remote users across The United States.
- ☐ Involved in number of projects including establishing new system for all US military hospitals (CPR), build a wide area database for the Social Security Administration (SSA), test software and systems (CEIS) to meet the standards of Health Affairs (HA).
- ☐ Oversee and administered Cmail post offices in 10/100 baseT network and T-1 connection wide area network environment.
- ☐ Designed, Installed, configured, and administered all aspects of Internet server, Intranet server, FTP server, and firewall.
- ☐ Conducted training classes including basic applications, (i.e. MS Office Suite, Corel WordPerfect 7, Lotus 123), Internet and Intranet access, Cmail application, file management.
- ☐ Established network security plan to meet the needs of the corporate information infrastructure.
- ☐ Configured and maintained IBM compatible PC's with Windows 3.11, Windows 95, Windows NT 4.0, and DOS.
- ☐ Installed routers, bridges, and repeaters for all types of networks with fiber optics, twisted pair, and T-1 connections.
- ☐ Designed web pages for company's homepage on Internet and Intranet.
- ☐ Managed a staff of Technical Support Specialists.

COMPUTER SKILLS

- ☐ Network: Windows NT Backoffice, Novell NetWare 3.x & 4.x, CCMail, MS Exchange, Internet and Intranet, Firewall 1.
- ☐ Hardware: PC compatibles, Prime mainframe system, Suns system, Cisco/3Com routers, bridges, switches, gateways, repeaters, patch panels, concentrators, and all type of cables including fiber optics, twisted pair, ISDN, coaxial, and T-1.
- ☐ Software: Visual Basic 5/6, Oracle 7/8, MS SQL6/7, Remedy, Lotus 123, Word Perfect 7, MS Office Suite95/97, Q&A, C++, Unix, D-Base, MS Active Server Pages, MS Visual Studio, and HTML.

PERSONAL

- ☐ Trilingual: English, Laotian, Thai, and conversational Spanish.

REFERENCES AVAILABLE UPON REQUEST

OBJECTIVE

To utilize my diverse set of in-depth technical skills and interpersonal skills in a dynamic and fast-developing environment which allows me to keep abreast of the very latest in networking and IT.

PROFESSIONAL PROFILE

- IT-manager with administration, consultation and project-management background in the field of telecommunications.
 - Broad background of hands-on experience with variable networking products.
 - Experience in international teamwork, carrier- and vendor-relations for international telecommunications company.
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EDUCATION

- | | | |
|---|---|--|
| ♦ Progress V8/V9 Database Administration course | - | Progress Oy, Espoo Finland 1999 |
| ♦ Ericsson Airline Wireless Local Loop- system training | - | Ericsson Oy, Helsinki Finland 1998 |
| ♦ Martis DXX system basics | - | Tellabs Oy, Helsinki Finland 1998 |
| ♦ Multiple hands-on lab sessions for Ericsson Mini-Link and Airline | - | Ericsson Oy, Helsinki Finland, 1997-99 |
| ♦ College (evening classes) | - | Evening classes underway, Helsinki |

SUMMARY OF EXPERTISE

INTERNETWORKING SPECIALIST May 1997 - Present

FCI FaciliCom Finland Oy, Helsinki, Finland

My current position is a head of the ISP business section at FCI Finland and also IT-management responsibilities of the business unit. In these roles I have designed and implemented the startup ISP business at FCI Finland, pre-FCI acquisition of the company. My role has included technical support of sales, technology-consultation, variable telecommunications projects, switch-installation management, access-network site buildout and provisioning management, vendor-evaluation and selection, billing intermediation and database administration, recruiting, quality-control, carrier relations and contracts, network design, documentation and reporting to superiors for all responsible areas.

- ❑ Designed and implemented a business-class ISP operation for retail business customers, including network buildout with Cisco routers, Lucent access servers (Livingston) and service deployment with Sun Solaris & SGI Irix Unix platforms.
- ❑ Management of subcontractors and sales for ISP operations.
- ❑ Budgeting and developing the ISP business.
- ❑ Acting project manager for Nortel DMS GSP switch-site buildout in Helsinki.
- ❑ Customer premise equipment planning and production delivery (Cisco Systems, Ascend, ACC)
- ❑ Retail billing database server platform migration project (DEC Alpha -> Sun Solaris), hardware planning, scaling and database migration using Progress V8 database and custom application.
- ❑ Management of vendors and support contracts including Billing database, backbone network equipment, mediation systems for billing, Solaris platform support and expansions, Wireless local loop system, point-to-point microwave links (PDH/SDH).

NETWORK ADMINISTRATOR - November 1994 - May 1997

Xgateway Finland Oy, Espoo, Finland

Administer Xgateway's ISP service and customer networks, consultation in varying customer projects (LAN & WAN- solutions buildout, IP network security, messaging services and programming (Perl, Pascal))

- ❑ Re-design of the IP service network architecture, implementation of the changes, vendor-management.
- ❑ Installations and administration of the first commercial Public access Linux value-added ISP-service.
- ❑ General IT administration and development, software development using Unix shell scripting, Perl, Pascal and C.
- ❑ Porting applications between different Unix platforms (SCO, Linux, FreeBSD, NetBSD, Solaris, Irix, HP-UX, AIX, OSF/1)
- ❑ Unix-administration on multiple platforms.

INDEPENDENT CONSULTANT – Start of 1990 – November 1994

Selling my work for limited range of small companies, including small software development projects, workgroup LAN and PC installation and administration / help. Administration of a company BBS system.

NETWORK SKILLS AND FAMILIAR PRODUCTS

- ✓ **IP-appliances:** routers and firewalls from multiple vendors, including: Cisco Systems, Lucent (Lucent/Ascend/Livingston), Nortel Networks, Hewlett-Packard, Ericsson, 3com, RAD, BreezeCom, Alcatel and Allied Telesyn.
- ✓ **Network computing:** SysV Unix (Solaris, Irix, HP-UX, AIX, DEC Unix), BSD Unix (FreeBSD, NetBSD, BSDI), Linux, service design, scalability and implementation on all, high availability solutions, RAID storage-subsystems, performance-tuning, administration.
- ✓ **Access services:** Airline Wireless local loop (Point-to-multipoint E1 w/integrated Mux), HDSL and SDSL, Dialup-access, AAA, point-to-point microwave (Ericsson Mini-Link), multiple vendors SDH- and PDH-solutions.
- ✓ **Consultation:** Project management, Internet-services engineering, LAN & WAN-design and documentation.
- ✓ **Security:** Public / private IP network security, SSH, SSL, VPN, tunneling, firewalls, NAT, security administration of Unix-hosts.
- ✓ **Routers:** In-depth Cisco product line knowledge, ISDN, Leased lines, LANs, multihomed WANs, OSPF routing, RIP, EIGRP, BGP4 basics, LAN-switching, bridging, repeaters, all cabling standards and practises.
- ✓ **Hardware:** PC compatibles, Unix platforms from Sun, SGI, HP, Compaq (DEC) and IBM.
- ✓ **Software:** HP Openview, MS Office, Sendmail, DiskSuite, Windows NT, multiple WWW servers, Visio, Countless Unix / Windows applications and tools.
- ✓ **Protocols:** SMTP, POP3, IMAP, DNS, NIS, NFS, SSH, WWW-caching, HTTP, NNTP, C7 and in-depth understanding of TCP/IP.

PERSONAL

- **Trilingual:** Finnish (native), English (ok), Swedish (poor), German (basics)

REFERENCES AVAILABLE UPON REQUEST